

## Case Study:

# Streamlined Systems Integration for Data Management, Site Contracting and Investigator Payments Saves Time and Money



### SITUATION

About the client - top 20 pharmaceutical company

Client was maintaining approvals and calculations using their own CTMS (Clinical Trial Management System) while Syneos Health was responsible for making disbursements.



### CHALLENGE

The highly manual process involved duplicate system controls as both the client and Syneos Health had to provide tracking to ensure accuracy.



### SOLUTION

Syneos Health provided integrated services by:

- Providing standard processes and technology to deliver control and visibility
- Improving budget payment structure with automated triggers and fewer site administration tasks
- Leveraging technology integrations among Rave, the CTMS and Oracle for automation
- Adding an Investigator Payment Planning Meeting (IPP) to ensure optimal design

## Results

Syneos Health's process efficiencies and technologies resulted in:

- **30% cost reduction** from original cost basis for site contract, investigator payment and data management by using hybrid sponsor/Syneos Health systems
- **~66% cost reduction** in site payments
- **43% reduction in start-up cycle times**